## TEACHER CORE L4 | Preparing to Pitch with FAQs

# **Teacher Instructions**

Bellwork (0-10 min. Total Run Time)

Have students read FAQ writing Basics (1 page).

# Discussion (10-15 TRT)

Be the coach. Take student questions and challenge them to dream with and apply their new knowledge.

### Exercise (15-45 TRT)

Have students, whether individually or in teams, create FAQs for a student project.

Step 1. Define Keywords.

Step 2. Edit.

Quiz (35-45 TRT) PDF at: <u>BizzyB.com/partners/seo-literacy</u> Answers: **1:**F, 2:T, 3:T, 4:T, 5:T, 6:T, 7:T, 8:T, **9:**F, 10:T

## Homework (45-50 TRT)

Students to interview three people asking:

- 1. Are these the best FAQs?
- 2. Were the answers helpful?
- 3. Were they easy to read?

Record interviewee feedback on the Workbook Survey form.

#### **50 Minute Minimum**

Can be a longer class by adding core knowledge, exercises, or project time.

### **Preparation**

- Student handouts by Workbook or BizzyB.com.
- Quizzes by PDF Print.

### **Teaching Goals**

- Engage students by demonstrating SEO relevancy.
- Create a basic understanding of SEO.
- Coach students in creating FAQs.

#### **Teaching Tips**

- Present examples that are relevant to your students.
- Be a "Creative Coach," not a Lecturer.
- Invite expert(s) in marketing, writing and/or sales.
- Include a long-term project for students to apply core concepts and skills.
- Consider breaking students up into teams for collaborative learning.
- Consider adding expert mentors to teams, particularly if using BizzyB.com.

# STUDENT L4 QUIZ | Preparing to Pitch with FAQs

Name:	Date:	
Answer the following true/false questions:	True	False
1. "FAQ" stands for "Frequently Answered Questions."		
2. FAQs should strive to answer the most common questions.		
3. FAQs are often placed on landing pages to improve SEO.		
4. FAQs are helpful to prepare for showcases and presentatio	ns.	
5. FAQs are a format that makes content skim-able.		
6. FAQs can make a lot of text graphically attractive.		
7. It's fine to offer deep information in FAQ answers.		
8. For long answers, it's good to use the keyword more than o	once.	
9. Keywords should not be placed in both Questions and Ans	wers.	
10. It's good FAQ practice to assume the role of the expert.		

TEACHER L4 REFLECTIONS
Notes
Reflections
Suggestions (please make suggestions at bizzyb.com/contact)